

Berkeley Heights **December 2011** Market Activity

The average Realtor sells a home every 73* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List		Assessment	LP:SP	SP:AV	DOM
					Price	Sales Price				
179 Rutgers Avenue	Ranch	6	3	1.0	\$479,000	\$387,000	\$254,400	80.79%	152.12%	214
64 Rutgers Avenue	Bi-Level	8	4	2.1	\$479,000	\$415,000	\$279,300	86.64%	148.59%	214
180 Sutton Drive	SplitLev	8	3	2.1	\$485,000	\$435,000	\$304,600	89.69%	142.81%	42
46 Willow Way	SplitLev	9	4	2.0	\$535,000	\$460,000	\$281,500	85.98%	163.41%	216
15 Woglum Place	Bi-Level/Custom	8	3	3.0	\$649,000	\$620,000	\$318,500	95.53%	194.66%	81
30 Fickler Place	Custom /Colonial	9	4	2.1	\$784,000	\$784,000	New Construction	100.00%		12
171 Killarney Drive	Colonial	9	5	3.0	\$925,000	\$925,000	\$531,000	100.00%	174.20%	8
53 Orion Road	Colonial	9	5	2.1	\$1,175,000	\$1,100,000	\$551,700	93.62%	199.38%	60
AVERAGES					\$688,875	\$640,750		91.53%	167.88%	106

Average Days on Market	106
Average List Price	\$688,875
Average Sales Price	\$640,750
% of List Price to Sales Price	91.53%
Sales Price to Assessed Value Ratio	167.88%
# of Sold Homes for the Month	8



Margaret "Maggee" Miggins
Broker Associate

The Miggins Group

973.376.8990 - Direct

973.879.9711 - Cell

973.376.0033 x309 -Office

maggee@migginsrealestate.com

www.MigginsRealEstate.com

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Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed

If you are currently listed with another broker please do not consider this a solicitation of your home.

*The average number of homes Realtors sold was provided by a NAR 2009 report