

# Berkeley Heights **October 2011** Market Activity

The average Realtor sells a home every 73\* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List		Assessment	LP:SP	SP:AV	DOM
					Price	Sales Price				
13 Berkeley Square	TwNEndUn	8	3	2.2	\$499,000	\$480,000	\$268,500	96.19%	178.77%	65
6 River Bend Road	Custom /Cape Cod	10	4	3.0	\$575,000	\$590,000	\$286,000	102.61%	206.29%	8
663 Springfield Avenue	SeeRem	0	0	0.1	\$1,250,000	\$715,000	\$399,100	57.20%	179.15%	825
145 Park Avenue	Colonial	10	4	3.0	\$849,000	\$835,000	\$237,500	98.35%	351.58%	519
98 Cambridge Drive	Custom	9	4	2.1	\$899,900	\$885,000	\$429,800	98.34%	205.91%	41
<b>AVERAGES</b>					<b>\$814,580</b>	<b>\$701,000</b>		<b>90.54%</b>	<b>224.34%</b>	<b>292</b>

Average Days on Market	<b>292</b>
Average List Price	<b>\$814,580</b>
Average Sales Price	<b>\$701,000</b>
% of List Price to Sales Price	<b>90.54%</b>
Sales Price to Assessed Value Ratio	<b>224.34%</b>
# of Sold Homes for the Month	<b>5</b>



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\*Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed\*

If you are currently listed with another broker please do not consider this a solicitation of your home.

\*The average number of homes Realtors sold was provided by a NAR 2009 report