

# Berkeley Heights **September 2011** Market Activity

The average Realtor sells a home every 73\* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List		Assessment	LP:SP	SP:AV	DOM
					Price	Sales Price				
230 Washington Street	Cape/Colo/Cust	13	4	4.0	\$449,000	\$394,000	\$222,500	87.75%	177.08%	171
820 Mountain Avenue	Colonial	8	3	2.1	\$499,900	\$435,000	\$272,600	87.02%	159.57%	131
10 Berkeley Square	TwndEndUn	7	3	2.1	\$499,000	\$463,500	\$253,100	92.89%	183.13%	72
59 Berkshire Drive Ranch	Ranch	10	4	2.0	\$545,000	\$535,000	\$283,900	98.17%	188.45%	18
15 Branko Road	Colonial	8	4	2.1	\$775,000	\$660,000	\$441,400	85.16%	149.52%	111
2 Deer Path Lane	Colonial	8	4	2.1	\$799,000	\$735,000	\$389,500	91.99%	188.70%	124
<b>AVERAGES</b>					<b>\$594,483</b>	<b>\$537,083</b>		<b>90.50%</b>	<b>174.41%</b>	<b>105</b>

Average Days on Market	<b>105</b>
Average List Price	<b>\$594,483</b>
Average Sales Price	<b>\$537,083</b>
% of List Price to Sales Price	<b>90.50%</b>
Sales Price to Assessed Value Ratio	<b>174.41%</b>
# of Sold Homes for the Month	<b>6</b>



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