

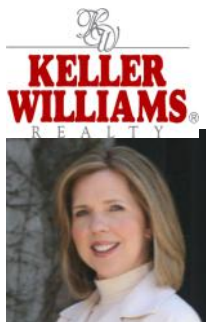
# South Orange **December 2011** Market Activity

The average Realtor sells a home every 73\* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List		Assessment	LP:SP	SP:AV	DOM
					Price	Sales Price				
561 South Orange Avenue	Bi-Level	8	4	3.0	\$485,000	\$250,000	\$477,100	51.55%	52.40%	301
31-41 Church Street Unit 206	OneFloor	5	2	2.0	\$319,000	\$296,000	\$367,000	92.79%	80.65%	72
47 South Ridgewood Road	Colonial	8	3	1.1	\$409,000	\$373,500	\$315,300	91.32%	118.46%	45
315 Radel Terrace	Colonial	8	4	1.1	\$429,000	\$387,500	\$433,000	90.33%	89.49%	33
326 Franklin Place	Colonial	9	4	3.1	\$689,000	\$423,000	\$480,700	61.39%	88.00%	261
233 Grove Road	Colonial	9	5	2.1	\$519,000	\$509,000	\$570,900	98.07%	89.16%	164
505 Hartford Court	Colonial	10	4	3.2	\$517,000	\$508,000	\$655,400	98.26%	77.51%	18
134 Brentwood Drive	Ranch	6	3	2.1	\$600,000	\$535,000	\$675,000	89.17%	79.26%	50
338 West End Road	SplitLev	10	4	2.1	\$535,000	\$540,000	\$525,400	100.93%	102.78%	20
240 Conway Court	Colonial	8	3	3.1	\$625,000	\$620,000	\$580,400	99.20%	106.82%	14
486 Longview Road	Colonial	10	5	4.2	\$775,000	\$659,000	\$716,300	85.03%	92.00%	176
417 Twin Oak Road	Colonial	10	4	3.1	\$879,000	\$680,000	\$943,300	77.36%	72.09%	235
77 Duffield Drive	Colonial	14	6	4.2	\$925,000	\$870,000	\$1,050,000	94.05%	82.86%	63
<b>AVERAGES</b>					<b>\$592,769</b>	<b>\$511,615</b>		<b>86.88%</b>	<b>87.04%</b>	<b>112</b>

Average Days on Market	112
Average List Price	\$592,769
Average Sales Price	\$511,615
% of List Price to Sales Price	86.88%
Sales Price to Assessed Value Ratio	87.04%
# of Sold Homes for the Month	13



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"Relax...You're with Maggee"

\*Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed\*

If you are currently listed with another broker please do not consider this a solicitation of your home.

\*The average number of homes Realtors sold was provided by a NAR 2009 report