

Springfield **September 2011** Market Activity

The average Realtor sells a home every 73* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List Price	Sales Price	Assessment	LP:SP	SP:AV	DOM
6 Nelson Place	CapeCod	6	3	2.0	\$224,900	\$180,000	\$121,100	80.04%	148.64%	72
35 Henshaw Avenue	CapeCod	7	3	2.0	\$349,000	\$255,000	\$130,600	73.07%	195.25%	703
14 Glenview Drive	Ranch	5	3	1.1	\$300,000	\$290,000	\$130,300	96.67%	222.56%	9
312 Northview Terrace	Ranch	7	3	1.1	\$400,000	\$275,000	\$151,900	68.75%	181.04%	218
6 Hemlock Terrace	SplitLev	8	4	2.1	\$429,000	\$380,000	\$221,900	88.58%	171.25%	138
72 Twin Oaks Oval	SplitLev	8	4	2.1	\$399,000	\$349,000	\$188,700	87.47%	184.95%	132
18 North Derby Road	SplitLev	9	3	2.1	\$419,000	\$410,000	\$166,100	97.85%	246.84%	77
118 Irwin Street	SplitLev	10	4	2.0	\$498,000	\$395,000	\$171,800	79.32%	229.92%	11
224 Baltusrol Ave	Colonial	9	4	1.2	\$449,000	\$440,000	\$168,900	98.00%	260.51%	291
13 Avon Road	SplitLev	9	5	2.1	\$544,900	\$510,000	\$217,300	93.60%	234.70%	152
52 Shunpike Road	Colonial	9	4	4.0	\$699,000	\$635,000	\$223,200	90.84%	284.50%	91
24 Fernhill Road	Colonial	11	5	4.1	\$859,000	\$750,000	\$315,900	87.31%	237.42%	79
AVERAGES		8	4	2.2	\$464,233	\$405,750		86.79%	216.46%	164

Average Days on Market	164
Average List Price	\$464,233
Average Sales Price	\$405,705
% of List Price to Sales Price	86.79%
Sales Price to Assessed Value Ratio	216.46%
# of Sold Homes for the Month	12



Margaret "Maggee" Miggins
Broker Associate

The Miggins Group

973.376.8990 - Direct
973.879.9711 - Cell
973.376.0033 x309 -Office
maggee@migginsrealestate.com
www.MigginsRealEstate.com



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Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed

If you are currently listed with another broker please do not consider this a solicitation of your home.

*The average number of homes Realtors sold was provided by a NAR 2009 report