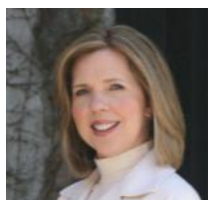


# Summit **December 2011** Market Activity

The average Realtor sells a home every 73\* days. I sell one every **6** days. Call me today to find out how I can do that for you.

Want to know what your home is worth? Visit [www.Summithousevalues.com](http://www.Summithousevalues.com)

Address	Style	Rooms	Bedrooms	Baths	Original List		Assessment	LP:SP	SP:AV	DOM
					Price	Sales Price				
66 New England Avenue Unit 66	TwnEndUn	6	2	1.1	\$399,000	\$375,000	\$143,400	93.98%	261.51%	85
31 Mountain Avenue	Colonial	8	5	4.0	\$600,000	\$410,000	\$205,000	68.33%	200.00%	213
14 Valemont Way	Colo/Cust	8	3	2.1	\$609,000	\$569,000	\$241,700	93.43%	235.42%	352
32 Twombly Drive	SplitLev	10	4	3.1	\$889,000	\$541,900	\$428,900	60.96%	126.35%	203
234 Blackburn Road	CapeCod	9	3	2.0	\$799,000	\$670,000	\$303,500	83.85%	220.76%	235
35 Plain Street	Colonial	9	4	2.1	\$789,000	\$788,500	New Construction	99.94%		533
134 Maple Street	CapeCod	8	4	2.0	\$819,000	\$825,000	\$284,700	100.73%	289.78%	12
69 Elm Street	Colonial	9	5	3.1	\$1,050,000	\$840,000	\$425,700	80.00%	197.32%	209
2 Kings Hill Court	RanchExp	12	4	3.1	\$1,225,000	\$900,000	\$534,600	73.47%	168.35%	205
2 Sherman Avenue	Colonial	9	4	3.2	\$1,025,000	\$985,000	\$474,900	96.10%	207.41%	15
17 Oakley Avenue	Tudor	9	4	4.1	\$1,200,000	\$990,000	\$432,000	82.50%	229.17%	91
37 Plymouth Road	Colonial	10	4	3.1	\$1,150,000	\$1,075,000	\$473,600	93.48%	226.98%	57
131 Rotary Drive	Colonial	10	5	3.1	\$1,369,000	\$1,265,000	\$666,100	92.40%	189.91%	189
81 Woodland Avenue	Colonial	13	6	5.1	\$1,795,000	\$1,335,000	\$587,100	74.37%	227.39%	198
21 Essex Road	Colonial	11	6	3.1	\$1,695,000	\$1,620,000	\$767,100	95.58%	211.18%	30
15 Hillcrest Avenue	Colonial	13	4	4.1	\$2,175,000	\$1,700,000	\$1,052,700	78.16%	161.49%	125
205 Kent Place Boulevard	Colo/Cust	16	6	4.1	\$2,200,000	\$1,900,000	New Construction	86.36%		298
47 Lenox Road	Colonial	14	5	5.1	\$3,395,000	\$2,300,000	\$1,030,500	67.75%	223.19%	382
<b>AVERAGES</b>					<b>\$1,287,944</b>	<b>\$1,060,522</b>		<b>84.52%</b>	<b>211.01%</b>	<b>191</b>



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"Relax...You're with Maggee"

Average Days on Market	191
Average List Price	\$1,287,944
Average Sales Price	\$1,060,522
% of List Price to Sales Price	84.52%
Sales Price to Assessed Value Ratio	211.01%
# of Sold Homes for the Month	18

\*The average number of homes Realtors sold was provided by a NAR 2009 report