

Summit **November 2011** Market Activity

The average Realtor sells a home every 73* days. I sell one every **6** days. Call me today to find out how I can do that for you.

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Address	Style	Rooms	Bedrooms	Baths	Original List	Sales Price	Assessment	LP:SP	SP:AV	DOM
60 Mountain Avenue	Vict/Colonial	9	5	2.1	\$850,000	\$870,000	\$407,000	102.35%	213.76%	13
133 Summit Avenue	HighRise	3	1	1.0	\$180,000	\$150,000		83.33%		303
412 Morris Avenue Unit 31	OneFloor	5	2	1.1	\$265,000	\$254,000	\$130,000	95.85%	195.38%	30
56 Clark Street	Ranch	8	4	2.0	\$359,000	\$330,000	\$180,600	91.92%	182.72%	66
12 Pearl Street	Colonial	7	4	1.0	\$435,000	\$400,000	\$196,000	91.95%	204.08%	102
25 Fairview Avenue	Ranch	6	2	1.1	\$470,000	\$455,000	\$237,200	96.81%	191.82%	8
11 Fay Place	SplitLev	7	3	1.1	\$579,000	\$435,000	\$223,000	75.13%	195.07%	209
123 Canoe Brook Parkway	SplitLev	8	4	2.0	\$599,000	\$560,000	\$242,500	93.49%	230.93%	137
10 Euclid Avenue	HighRise	6	3	2.0	\$625,000	\$550,000		88.00%		140
17 Princeton Street	Bi-Level/Custom	11	5	2.0	\$639,000	\$465,000	\$294,100	72.77%	158.11%	503
67-73 New England Avenue 69C	OneFloor	9	3	3.0	\$715,000	\$585,000	\$260,000	81.82%	225.00%	221
142 Mountain Avenue	SplitLev	9	4	2.1	\$749,000	\$650,000	\$361,700	86.78%	179.71%	132
7 West Lane	Colonial	10	5	3.1	\$1,300,000	\$1,170,000	\$575,500	90.00%	203.30%	15
20 Canterbury Lane	Colonial	10	4	2.2	\$1,625,000	\$1,395,000	\$763,000	85.85%	182.83%	153
27 Little Wolf Road	Colonial	16	8	7.1	\$3,295,000	\$2,201,000	\$1,339,200	66.80%	164.35%	858
AVERAGES					\$845,667	\$698,000		86.86%	194.39%	193

Average Days on Market	193
Average List Price	\$845,667
Average Sales Price	\$698,000
% of List Price to Sales Price	86.86%
Sales Price to Assessed Value Ratio	194.39%
# of Sold Homes for the Month	15



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*The average number of homes Realtors sold was provided by a NAR 2009 report

Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed

If you are currently listed with another broker please do not consider this a solicitation of your home.