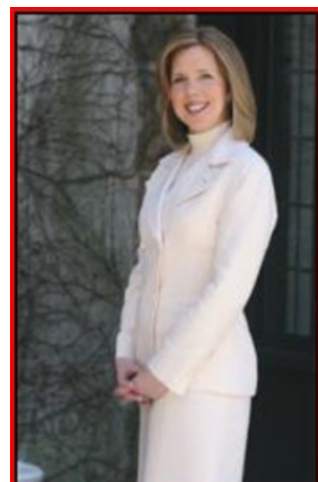
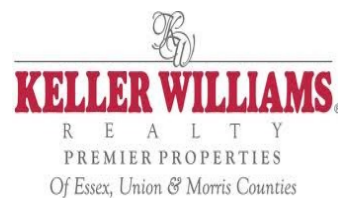




Scotch Plains **January 2011** Market Activity

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Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	205 Hawthorne Street	Ranch	\$210,000	\$185,000	\$68,700	01/31/2011	95	88.10%	2.69
2	2451 Allwood Road	CapeCod	\$399,900	\$370,000	\$103,000	01/10/2011	28	92.52%	3.59
3	1400 Cooper Road	CapeCod	\$499,000	\$358,875	\$170,200	01/20/2011	350	71.92%	2.11
4	1118 Lincoln Avenue	Bi-Level	\$499,000	\$445,000	\$115,100	01/07/2011	45	89.18%	3.87
5	545 School Place	Colonial	\$549,000	\$525,000	\$133,500	01/31/2011	17	95.63%	3.93
6	1711 Mohawk Lane	Ranch	\$550,000	\$550,000	\$178,700	01/14/2011	25	100.00%	3.08
7	2369 North Avenue	Colonial	\$569,900	\$549,000	\$34,500	01/14/2011	105	96.33%	15.91
8	2345 Longfellow Avenue	Colonial	\$589,000	\$555,000	\$129,000	01/04/2011	161	94.23%	4.30
9	1181 Raritan Road	Custom	\$639,900	\$615,000	\$177,500	01/19/2011	31	96.11%	3.46
10	2268 Edgewood Terrace	Colonial	\$649,500	\$640,000	\$182,000	01/31/2011	22	98.54%	3.52
11	9 Scotchwood Gln	Colonial	\$725,000	\$735,000	\$213,700	01/18/2011	106	101.38%	3.44
12	49 Highlander Drive	SplitLev	\$929,000	\$885,000	\$181,900	01/28/2011	45	95.26%	4.87
AVERAGES			\$567,433	\$534,406			86	94.18%	4.56



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Average Days on Market	86
Average List Price	\$567,433
Average Sales Price	\$534,406
% of List Price to Sales Price	94.18%
Sales Price to Assessed Value Ratio	4.56
# of Units for the Month	12