



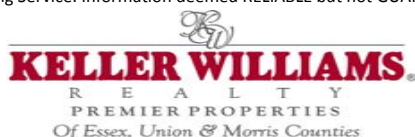
And so it begins 2010. I always like the beginning of a new year. We get to reflect on last year's successes, what we did right, what we did wrong and come up with ways to improve. We hope you like what you see as the year progresses. We saw the market momentum of the last quarter really gather steam. Already in the first week of the New Year our listings are getting offers, our buyers agents are writing contracts and I am getting many calls from people asking me to list their homes. With inflation getting ready to rear its ugly head, interest rates going up and the tax credits that buyers are able to take advantage of due to expire by the end June ( the house must be under contract by April 30<sup>th</sup>) we are encouraging all to take advantage. The smart and savvy buyers and sellers will be making their moves in the first half of the year. If you are thinking of listing or buying please give us a call. With over 80% of our business coming from personal referrals we want to thank you for recommending us to your neighbors, friends and colleagues. Let us help you take advantage of this market.

Warm Regards, Maggee

Address	Style	Bedrooms	Baths	List Price	Sale Price	Percent of Sale Price	DOM
205 Livingston Street	Colonial	2	2	\$285,000	\$283,000	99.30%	169
637 Roosevelt Street	Cape Cod	2	1	\$409,000	\$351,000	85.82%	41
511 Hort Street	Colonial	3	1	\$439,900	\$435,000	98.89%	11
434 Coddington Road	Colonial	4	2	\$459,000	\$445,000	96.95%	64
532 Edgar Road	Tudor	3	2	\$487,900	\$460,000	94.28%	20
1453 East Broad Street	Expanded Ranch	4	2.1	\$499,900	\$473,000	94.62%	30
52 Manitou Circle	Split Level	4	2.1	\$525,000	\$540,000	102.86%	15
605 Salter Place	Cape Cod	3	1.1	\$529,000	\$525,900	99.41%	24
744 Saint Marks Avenue	Colonial	3	1.1	\$585,000	\$600,000	102.56%	12
235 Massachusetts Street	Split Level	4	2.1	\$625,000	\$600,000	96.00%	41
380 Orenda Circle	Split Level	3	2.1	\$629,800	\$592,000	94.00%	38
721 Belvidere Avenue	Colonial	3	2	\$649,000	\$638,000	98.31%	2
164 Landsdown Avenue	Cape Cod	3	2.1	\$649,000	\$646,500	99.61%	30

\*Each office is independently owned and operated \*\*If your house is currently listed with another broker, please do not consider this a solicitation of your home

\*\*\*Source: Garden State Multiple Listing Service. Information deemed RELIABLE but not GUARANTEED.



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Offices in Summit and Short Hills



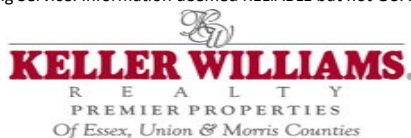


Westfield  
December 2009

Address	Style	Bedrooms	Baths	List Price	Sale Price	Percent of Sale Price	DOM
642 Summit Avenue	Colonial	4	2.1	\$675,000	\$675,000	100.00%	11
738 Castleman Drive	Colonial	4	2.1	\$730,000	\$730,000	100.00%	25
913 Boulevard	Colonial	5	3.1	\$739,000	\$709,000	95.94%	10
310 Woods End Road	Split Level	5	4	\$750,000	\$750,000	100.00%	9
311 Tuttle Parkway	Colonial	3	3	\$795,000	\$795,000	100.00%	10
334 East Dudley Avenue	Colonial	4	2.1	\$830,000	\$830,000	100.00%	3
521 Sherwood Parkway	Tudor	4	2.1	\$999,999	\$930,000	93.00%	106
156 Linclon Road	Colonial	4	3.1	\$1,329,000	\$1,320,000	99.32%	39
445 Topping Hill Road	Colonial	4	4.1	\$1,379,000	\$1,350,000	97.90%	14
1221 Prospect Street	Colonial	5	4.1	\$1,499,900	\$1,450,000	96.67%	35
585 Highland Avenue	Colonial	5	4.1	\$1,640,000	\$1,585,000	96.65%	245
420 Topping Hill Road	Colonial	5	3	\$1,650,000	\$1,475,000	89.39%	71
6 Dorset Hill Road	Colonial	4	4.1	\$1,675,000	\$1,465,000	87.46%	396

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