

Westfield February 2011 Market Activity

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Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
37 Sandra Circle	OneFloor	\$145,000	\$130,000	\$0	2/16/2011	387	89.66%	0.00
546 Trinity Place	Colonial	\$241,900	\$205,000	\$109,000	2/18/2011	279	84.75%	1.88
515 Trinity Place	FirstFlr	\$310,000	\$295,000	\$65,300	2/17/2011	7	95.16%	4.52
621 Green Briar Court	SplitLev	\$424,900	\$390,000	\$124,000	2/28/2011	171	91.79%	3.15
149 Belmar Terrace	CapeCod	\$439,000	\$456,000	\$127,600	2/28/2011	42	103.87%	3.57
4 Tamaques Way	Ranch	\$449,000	\$430,000	\$133,100	2/11/2011	132	95.77%	3.23
830 Rahway Avenue	Colonial	\$450,000	\$443,000	\$126,300	2/28/2011	59	98.44%	3.51
1300 Overhill Street	Ranch	\$489,000	\$430,000	\$101,900	2/25/2011	42	87.93%	4.22
307 Roanoke Road	Colonial	\$699,000	\$635,000	\$221,700	2/16/2011	51	90.84%	2.86
55 Canterbury Lane	Colonial	\$699,000	\$745,000	\$204,600	2/16/2011	61	106.58%	3.64
2 Kirkstone Circle	SplitLev	\$779,000	\$752,000	\$284,500	2/28/2011	78	96.53%	2.64
30 Gallowae	Colonial	\$839,900	\$795,000	\$220,900	2/25/2011	70	94.65%	3.60
2 Azalea Trail	Colonial	\$848,000	\$840,000	\$281,200	2/18/2011	42	99.06%	2.99
420 Kimball Avenue	Victrian	\$1,039,000	\$999,900	\$177,000	2/25/2011	57	96.24%	5.65
525 Lawrence Avenue	Victrian	\$1,100,000	\$912,500	\$196,000	2/28/2011	59	82.95%	4.66
625 Westfield Avenue	Colonial	\$1,250,000	\$1,200,000	\$230,900	2/4/2011	28	96.00%	5.20
307 Woods End Road	Colonial	\$1,325,000	\$1,280,000	\$345,200	2/24/2011	111	96.60%	3.71
1100 Wychwood Road	Colonial	\$1,699,000	\$1,550,000	\$387,400	2/15/2011	94	91.23%	4.00
522 Colonial Avenue	Custom	\$1,750,000	\$1,645,000	\$367,600	2/3/2011	30	94.00%	4.47
AVERAGES		\$788,247	\$743,863			95	94.37%	3.55

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Average Days on Market	95
Average List Price	\$788,247
Average Sales Price	\$743,863
% of List Price to Sales Price	94.37%
Sales Price to Assessed Value Ratio	3.55
# of Sold Homes for the Month	19